

Chief Executive Officer

A **Chief-Level Executive**, also referred to as a "C-level" executive, typically has overall responsibility for a company's strategy, operations, and financial performance.

Education: A Master's degree in Civil (Technical) an advanced degree such as an MBA is often preferred.

Experience:

- 25+ years of professional experience in Civil.
- Experience in a senior management position.
- Experience in people management and managing globally distributed teams.

Salary: 41,66,000.00 P/M

Responsibilities:

- Develop and implement strategies that drive business growth, increase profitability, and enhance the company's competitive position
- Oversee day-to-day operations and ensure that the company is efficiently and effectively meeting its goals and objectives
- Develop and maintain relationships with key stakeholders, including customers, partners, investors, and the wider business community
- Provide leadership and mentorship to the senior management team, and act as a role model and inspire other employees
- Ensure the company complies with all relevant laws and regulations, and is operating in an ethical and responsible manner
- Represent the company to the media, investors, and other external audiences
- Lead fundraising efforts and manage the company's financial resources to maximize shareholder value

Requirements:

- Proven experience as a top-level executive, with a strong track record of success in a similar role
- Strong leadership and interpersonal skills, with the ability to inspire and motivate others
- In-depth understanding of business operations and strategies, with experience in developing and implementing effective business plans
- Excellent analytical, problem-solving, and decision-making skills, with the ability to think creatively and strategically
- Strong financial management skills, with experience in developing and managing budgets and financial resources
- Exceptional communication and presentation skills, with the ability to articulate complex ideas and concepts clearly and concisely

Chief Financial Officer

A Chief Financial Officer (CFO) is a senior executive responsible for managing the financial actions of their company. They are often in charge of tracking cash flow, analyzing strengths/weaknesses in the company's finances and overseeing all aspects of its financial success.

Education: A Master's degree in Finance, Chartered Accountant, Accounting, or equivalent experience, an advanced degree such as an MBA is often preferred.

Experience:

- Previous working experience as CFO for 25+ years.
- Experience in a senior management position.

Salary: 37,50,000.00 P/M

Responsibilities:

- Manage the company's financial planning
- Plan and perform risk management duties
- Analyze and manage the organization's liabilities and investments
- Plan, implement and manage investment strategies
- Manage fundraising plans and capital structure
- Determine finance KPIs
- Track and ensure cash flow is appropriate and sustainable
- Supervise finance personnel such as controllers, financial advisors, financial consultants and treasurers
- Manage and retain relationships with various vendors
- Prepare current reports
- Prepare and present forecasting reports
- Adhere to the law and company's policies

Requirements:

- Accounting, Finance or similar relevant field and data analysis
- Excellent knowledge of corporate financial law
- Hands-on experience with risk management
- Hands-on experience with financial management software
- Excellent time-management and organizational skills
- Excellent communication, interpersonal and leadership skills
- Problem solver and critical thinker mindset
- Proficiency with accounting software, word processing, and spreadsheets.
- Solid GAAP and financial reporting technical skills

Exceptional communication and presentation skills, with the ability to articulate complex ideas and concepts clearly and concisely

Chief Operating Officer

COOs are certainly crucial people at every company, and their work is important for business success. COO responsibilities include being second-in-command for the whole company and for the efficiency of the overall business.

Education: A Master's degree in Business Administration or similar relevant field, an advanced degree such as an MBA is often preferred.

Experience:

- Previous working experience as COO for 20+ years.
- Experience in a senior management position

Salary: 37,50,000.00 P/M

Responsibilities:

- Design, plan and implement business strategies, plans and procedures
- Set comprehensive goals for business growth and success
- Establish policies and procedures that promote company culture and vision
- Oversee daily operations and the work of executives
- Lead employees with an example
- Be a motivator for other employees
- Analyze and interpret data and metrics
- Create reports for the management
- Take the lead in expansion activities
- Maintain relationships with partners and vendors

Requirements:

- In-depth knowledge of different business functions such as HR, Finance, marketing etc.
- Hands on experience in fundraising, strategic planning and business development.
- Good knowledge of data analysis and KPIs.
- Familiarity IT/Business infrastructure.
- Outstanding organizational and time management skills.
- Excellent interpersonal and leadership skills.
- Great communication and presentation skills.
- Problem-solving mindset.

Exceptional communication and presentation skills, with the ability to articulate complex ideas and concepts clearly and concisely